

**Fundraising And Institutional Advancement:  
Theory, Practice, And New Paradigms (Core  
Concepts In Higher Education)**

**By Frances Huehls**



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Genre/Form: Electronic books: Additional Physical Format: Print version: Drezner, Noah D. Fundraising and Institutional Advancement : Theory, Practice, and New Paradigms

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and fundraising and apply it to the field of higher education. and Huehls take the and Institutional Advancement Theory, Practice,

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